Together we can realize the potential of home health and hospice

WellSky

"WellSky gives us **consistency of clinical documentation and excellence.**

Having a platform across your enterprise creates consistency and reduces clinical variability. It's critical to have a partner like WellSky. You can't do it on your own."

John Kunysz, CPA, MBA, FACHE
Chief Executive Officer
Intrepid USA Healthcare Services

Moving to a cloud-based, enterprise-class solution has never been easier.

WellSky, formerly Kinnser Software®, developed the first web-based solution for home health in 2003 and is the leading enterprise-class, SaaS (Software as a Service) solution serving home health and hospice today. We are software transition experts, helping hundreds of agencies every year move to our easy-to-learn, easy-to-use solution. Our 100% web-based software dramatically reduces costs while providing the flexibility you need to move your agency forward.

**nothing to install | no server to maintain
no upgrades to schedule | no per user fees**

WellSky
Home Health software

WellSky Home Health (formerly Kinnser Agency Manager®) is the most widely used software in home health. We are passionate about helping our customers increase their efficiency, grow profit, improve communication, and coordinate care for their patients. With a 99% customer retention rate, we are the trusted partner of agencies across the country. Our solution combines everything your agency needs into one comprehensive, web-based, mobile platform.

+ Home health's **first** web-based software
+ The **only** point of care suite known as The Clinician's Choice® for ease of use
+ The **only** software that integrates with WellSky Applied Insights, home health's leading predictive analytics tool to prevent hospitalization
+ The **only** home health software informed by the renowned experts at WellSky Services
+ Integrated physician portal that supports care plan oversight to increase referrals
+ Simplified scheduling with all visits by all disciplines visible on one calendar
+ Powerful billing/revenue tools and accrual accounting to accelerate revenue cycles

Extend the power of WellSky Home Health software

+ WellSky Home Health CareInsights
Improve care and demonstrate quality metrics to referral sources with home health's most advanced and accurate care support solution. Powered by algorithms drawn from over seven million home health admissions, WellSky Home Health CareInsights analyzes hospitalization risk, care setting suitability, patient visit utilization, and more.

+ WellSky Home Health Offline Point of Care
Empower your clinicians to work anywhere, anytime, even when disconnected from the web.

+ WellSky Home Health Electronic Visit Verification
Verify home health visits with a simple patient signature at point of care, giving administrators visibility on completed visits.

+ WellSky Business Intelligence
Make better informed decisions with advanced analytics that help you generate more revenue, drive greater efficiency, identify patient trends, and expose evidence-based opportunities for clinical improvement.

+ WellSky Direct Secure Messaging
Communicate with security and confidence. Enjoy secure exchange of health care data across your agency and referral partners with unlimited capacity to send and receive information.

+ WellSky DDE & Payer Connection
Connect to the portals of Medicare and non-Medicare payers. Eliminate thousands of dollars in lost monthly revenue with powerful claims-processing tools.

+ WellSky OASIS Analysis Plus
Improve your agency's OASIS accuracy and reimbursement. Gain insights to support better patient outcomes.

+ WellSky Benchmarks Plus
Strengthen relationships with referral sources with superior reporting tools that elevate your QA/QI program and allow you to monitor changes in quality measures.

wellsky.com/demo | 1-855-wellsky | sales@wellsky.com

WellSky
Hospice software

WellSky Hospice (formerly Kinnser Hospice®) was built in collaboration with hospices to address the challenges agencies face every day. This software is a result of aligning real-world processes while making team members more efficient. WellSky Hospice is a comprehensive, integrated point-of-care and back office software solution that is intuitive, clear, and hassle-free.

+ Web-based, fully mobile, and affordable
+ The **only** software that integrates with WellSky Applied Insights, the predictive analytics tool that supports better end-of-life care
+ The **only** hospice software informed by the renowned experts at WellSky Services
+ Patient-centric intake and scheduling
+ Comprehensive clinical charting
+ Easy processing of manual or electronic payments for all payer types on one screen
+ Bereavement management
+ Streamlined scheduling for all disciplines, including volunteers, chaplains, and counselors
+ Exclusive WellSky Hospice Smart QAPI™ feature to design and track custom SMART goals

Extend the power of WellSky Hospice software

+ WellSky Hospice Applied Insights
With the power of advanced data analytics, predict the hospice revocation and mortality risk for each of your patients. Increase skilled visits at end of life when patients and families need them most, take measures to prevent revocations at the right time, and ensure exceptional care at end of life.

+ WellSky Hospice Offline Point of Care
Empower your clinicians to work anywhere, anytime, even when disconnected from the web

+ WellSky Hospice Electronic Visit Verification
Verify hospice visits with a simple signature at point of care, giving administrators visibility on completed visits.

+ WellSky Business Intelligence
Make better informed decisions with advanced analytics that help your hospice generate more revenue, drive greater efficiency, identify patient trends, and expose evidence-based opportunities for clinical improvement.

+ WellSky Direct Secure Messaging
Communicate with security and confidence. Enjoy secure exchange of healthcare data across your agency and referral partners with unlimited capacity to send and receive information.

+ WellSky DDE & Payer Connection with NOE Tracker
Eliminate thousands of dollars in lost monthly revenue with powerful claims-processing tools. Quickly validate data, clarify eligibility status, and help your agency avoid penalties. Save hours on data entry and appeals diligence.

"Using WellSky Hospice Applied Insights, our organization now rates in the top 3% of hospices nationally for skilled care provided to patients at end of life. It is the only program with the predictive capabilities and insights that can help us improve on CMS quality measures."

Wendi Snell RN, Director of Nursing
Aspire Home Health & Hospice

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Experience efficiency that empowers your agency to **deliver amazing care** at scale

Automate the time-consuming and redundant processes that keep your team from delivering better care. With WellSky, you'll experience blazing fast performance that puts your agency on the path to success. And because it's built for teamwork, your entire organization can communicate and collaborate to streamline coordination of care.

Connect & collaborate

+ Real-time HIPAA-compliant messaging with your entire staff
+ Automatic routing of documents for faster processing
+ Online case conferences
+ Integrated physician access portal for e-referrals

Deliver amazing care

+ The easiest system for clinicians to learn and use
+ Real-time access to full charts
+ Faster, more intuitive scheduling process
+ Efficient clinical notes even when disconnected from the web via the WellSky Offline app for home health and hospice

"WellSky is simply light years ahead of everybody else."
Caralyn Williams, Administrator
All Care Integrated Health Services

See the big picture with access to key **financial and organizational insights.**

Get deeper insight into your organization's operations and bring outcomes into focus for improved care, compliance, and financial performance. The results are better data, enhanced reporting, and consistent quality. And because your entire organizaton runs on WellSky, you'll be able to manage multiple lines of business at once. You'll see the big picture and make decisions faster.

Financial insights

+ Accrual accounting
+ Hard close
+ Reliable and accurate accounts receivable
+ Accelerated revenue cycles
+ Unified workflow for all claim types
+ Track your most important metrics and visualize trends with WellSky Business Intelligence for Home Health and Hospice

Data-driven decisions

+ Accurate financial and clinical data anytime, anywhere
+ Real-time executive dashboard
+ Automatic Medicare eligibility checks
+ HHCAHPS integration
+ WellSky Applied Insights brings the power of analytics to predict and prevent hospitalization from home health and to support quality end of life care in hospice

"It's nice to have a system that can combine the clinical side of my business with the financial side, and make both run more efficiently."
Jan Vandenburg, Owner
Metro Therapy Company

In the last 12 months,

American home health and hospice agencies performed more than

54 million visits
using WellSky

Training and support: the only measure of our success is your success.

WellSky's approach to **training and support** is a big part of why we have a customer retention rate of 99%. We offer flexible strategies that get your teams started quickly and maintain their skills over the long term.

+ Training of your entire staff by certified WellSky trainers
+ Unlimited access to ongoing training – in English & Spanish
+ Regional, in-person sessions on best practices
+ Weekly webinars on discipline-specific topics
+ Over 100 online videos available to view anytime from any device
+ Friendly phone/email support 12-hours every business day
+ 24/7 online user groups and forums
+ Extensive interactive help elements within our software

Advisory, Outsourced, and Professional Services:
helping your home health or hospice organization grow and thrive.

More agencies than ever before are discovering **professional services** increase accuracy, improve compliance, and strengthen quality. **WellSky Services** is the largest and most experienced home health and hospice services provider.

+ **Coding services:** save resources and increase reimbursement with improved coding accuracy
+ **Billing services:** get the capacity you need for PDGM's increased volume of 30-day billing
+ **CAHPS:** eliminate the headache of manual CAHPS reporting and gain on-demand access to survey results and benchmarking tools
+ **Education:** provide your team with in-person or online training and certifications to develop the necessary skills for delivering excellent care
+ **Operational consulting:** work directly with renowned experts to realize your strategic priorities, improve financial performance and staffing, and achieve agency-wide compliance
+ **Solution implementation and training:** work with WellSky technology experts to ensure successful software transitions and optimize software use within your organization's processes and workflows
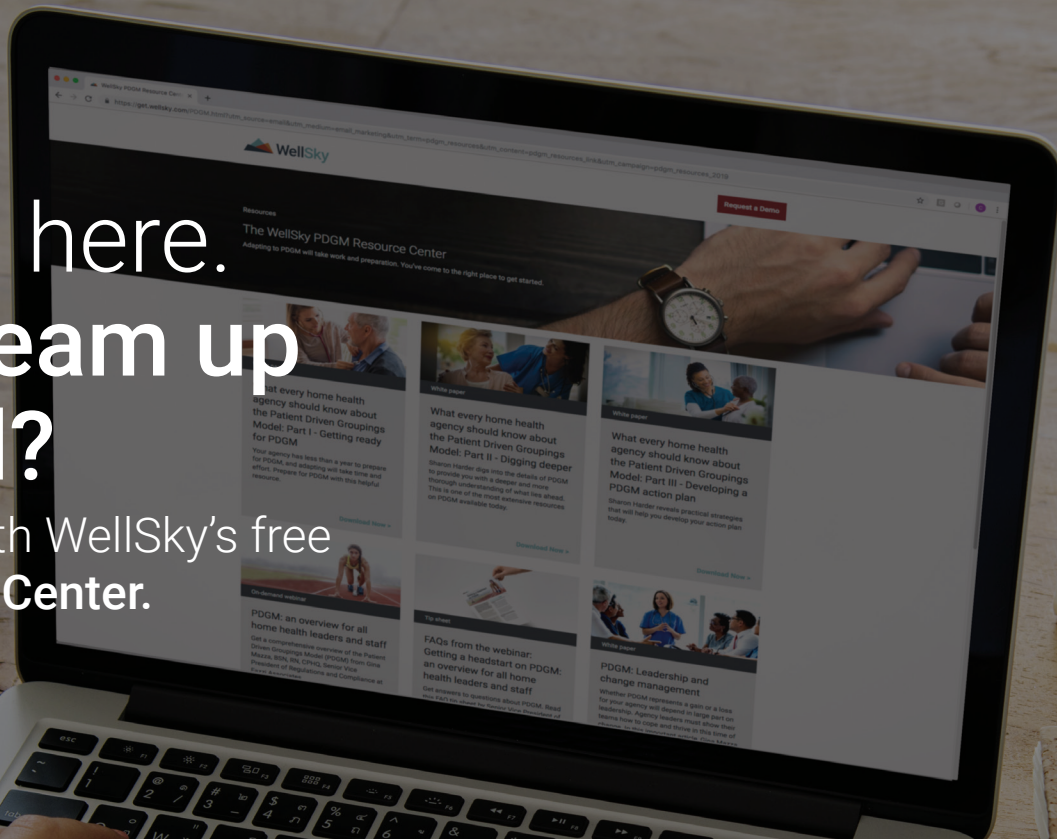
Learn more about WellSky Services for Home Health and Hospice
wellsky.com/services | 1-855-wellsky | services@wellsky.com

PDGM is here.
Is your team up to speed?

Stay informed with WellSky's free
PDGM Resource Center.

Bookmark the PDGM Resource Center today for on-demand access to **a growing, current library** of educational content, developed by trusted **home health experts** to help you and your staff adjust to PDGM.

wellsky.com/**pdgm**

Contact
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